

Becoming a RUCKUS Certified Partner has never been easier

At RUCKUS® Networks, we believe that our success depends on your success. That's why we're constantly looking for ways to improve our RUCKUS BIGS DOGS tiered program—so your company can reach its full potential.

The RUCKUS Accelerated Certified Partner Program

RUCKUS now offers the fastest way for Registered Partners to become Certified Partners as an alternative to the <u>standard</u> <u>training program</u>. To upgrade your tier status, simply have a member of your team complete the online RUCKUS Portfolio Sales Training, then join us for three live webinars and attend one in-person Essential Day. That's it! Once these four sessions and single online Sales training have been completed, your company is eligible to become a RUCKUS Certified Partner.

Certified Partner training sessions	
Online Training Course	RUCKUS Portfolio Sales Training
Onboarding webinar 1	RUCKUS Legacy and Technology
Onboarding webinar 2	RUCKUS Solution Portfolio Overview
Onboarding webinar 3	Partner Training, Resources and Support
In-person Essential Day	Hands-on training with RUCKUS One™, RUCKUS AI™, switches and other technology

RUCKUS webinars will be held on the second Wednesday of the month for three consecutive months, and virtual Essential Days are available on the second Wednesday of the fourth month. These sessions do not need to be attended in order, but all sessions and quizzes must be completed to receive accreditation. In addition, RUCKUS is offering webinar and Essential Day sessions through its authorized distributors and will provide additional opportunities directly with the local sales teams. So expect to be able to take part in many opportunities during this exciting training and Partner accreditation program.

NOTE: If the new Accelerated Certified Partner Program doesn't fit your busy schedule, RUCKUS will continue to offer a self-guided online learning certification you can pursue and achieve at your own pace.

Advantages of being a RUCKUS Certified Solution Provider

After attaining Certified Partner status, you'll not only have access to RUCKUS' wired and wireless solution, you'll also receive additional benefits such as:

- Direct access to our technical experts and experienced sales staff
- · Listing on our Partner locator
- Marketing Development Fund (MDF) Program eligibility
- Access to monthly technical webinars

- Ability to earn industry specialization certification
- Discounts on selected solutions
- Sales leads from your sales representative (when available)

By completing the Accelerated Certified Partner Program, your company is better prepared for all existing wired and wireless challenges and can significantly reduce your time to revenue.

To sign up or learn more, talk to your Distribution Partner or contact us at ruckuschannel@commscope.com.

www.ruckusnetworks.com

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